Josh Shapiro, Governor Patrick M. Browne, Acting Secretary of Revenue



### **MARCH 2023**

### **GENERAL FUND**

General Fund Collections of \$6.2 billion for the month of March were \$499.4 million, or 8.8 percent, above the official estimate. Fiscal year 2022-23 collections of \$32.3 billion were \$1.1 billion, or 3.7 percent, above estimate.

• Total Corporation Tax collections of \$3.0 billion for the month of March were \$367.7 million above the official estimate. Year-to-date collections are \$876.8 million, or 16.4 percent, above estimate.

• Sales and Use Tax (SUT) collections of \$1.1 billion were \$25.0 million below estimate. Year-to-date collections are \$184.5 million, or 1.8 percent, above estimate.

• Total Personal Income Tax (PIT) collections of \$1.6 billion for the month of March were \$51.0 million above estimate. Year-to-date collections are \$84.4 million, or 0.7 percent, below the official estimate.

• Realty Transfer Tax (RTT) revenues of \$50.5 million were \$11.3 million below estimate. Year-to-date collections are \$73.6 million, or 13.1 percent, below estimate.

• Inheritance Tax revenues of \$160.7 million were \$27.0 million above estimate. Year-to-date collections are \$30.9 million, or 2.8 percent, above estimate.

• Other tax revenue including Cigarette, Malt Beverage, Liquor, Gaming, and other miscellaneous tax collections totaled \$75.2 million for the month of March.

• Nontax revenue collections for the month of March were \$72.3 million above estimate. Year-to-date collections are \$220.4 million, or 48.4 percent, above the official estimate.

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Direct inquiries to the Pennsylvania Department of Revenue Bureau of Research 1147 Strawberry Square | Harrisburg, PA 17128-1100 | 717.787.6300 | www.revenue.pa.gov

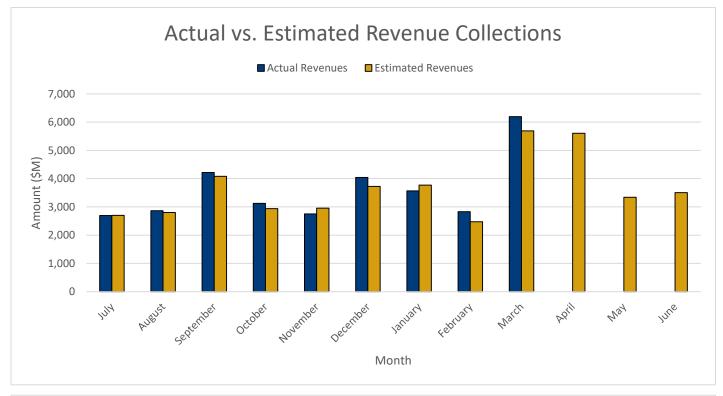
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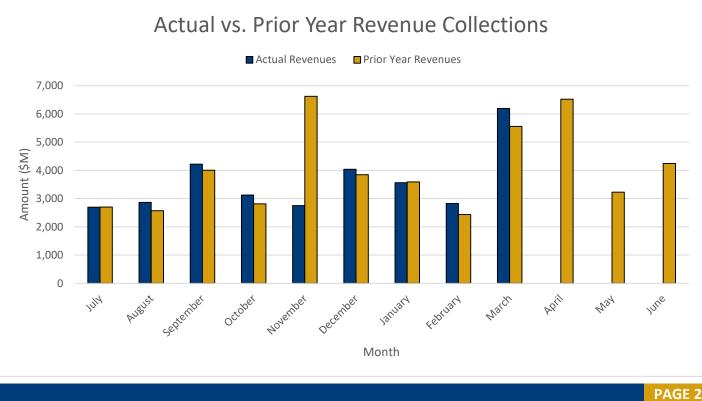
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## **MARCH 2023**

### 2022-23 GENERAL FUND REVENUES





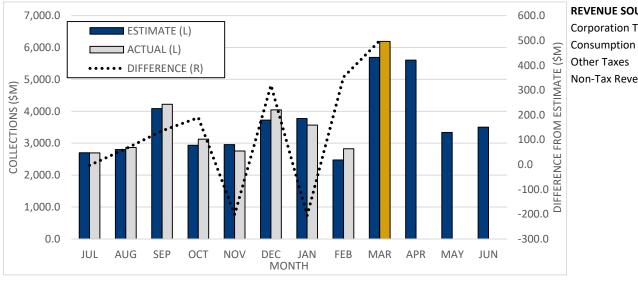
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## **MARCH 2023**

### **GENERAL FUND TOTAL**



#### MARCH

In March, the General Fund exceeded estimate by \$499M (8.8%):

	DIFFERENCE FROM ESTIMATE
Corporation Taxes	368
Consumption Taxes	-28
Other Taxes	88
Non-Tax Revenues	72
	499

Please see the following pages for more discussion of these differences.

#### **FISCAL YEAR TO DATE**

Through March, the General Fund is \$1,149M over estimate (3.7%):

	DIFFERENCE FROM ESTIMATE
Corporation Taxes	877
Consumption Taxes	128
Other Taxes	-77
Non-Tax Revenues	220
	1,149

Please see the following pages for more discussion of these differences.

#### **REVENUE SOURCES**

**Corporation Taxes Consumption Taxes** Non-Tax Revenues

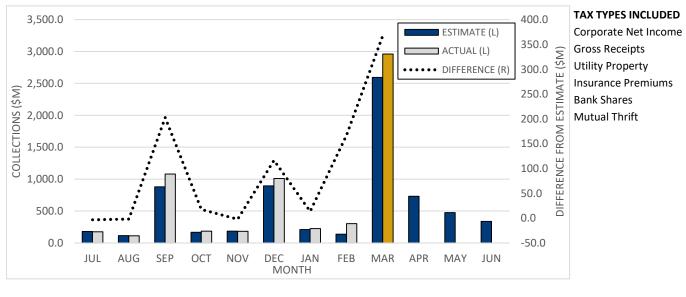
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### **MARCH 2023**

### **CORPORATION TAXES**



#### MARCH

• Corporation taxes exceeded estimate by \$368M this month. March is by far the largest month for Corporation taxes as all of the taxes have significant due dates.

• Corporate Net Income Tax (CNIT) was \$208M over estimate (Y/Y growth of 25%) in March. The bulk of the overage this month is due to taxpayers making calendar year 2023 estimated payments. This is likely unsustainable as corporate profits are not expected to be strong in 2023 and the CNIT rate drops from 9.99% to 8.99% for tax year 2023.

• Gross Reciepts Tax (GRT) was over estimate by \$134M (Y/Y growth of 15%) in March. The overage in GRT is due entirely to electric companies. Electric revenues in 2022 were about 21% higher than in 2021 according to the Energy Information Association (EIA). Estimated payments for 2022 (made in March 2022) did not reflect this growth, so the regular payments paid this month were very high.

• Insurance Premiums Tax (IPT) was \$102M over estimate this month (Y/Y growth of 105%). The overage this month is due primarily to a timing difference – estimated payments were larger than expected this month. That means that this overage will likely be a shortfall in April. In addition, the year over year growth rate for IPT is due to a change in law. All IPT payments are now made to the General Fund, and transfers to the special funds will occur in June.

• Bank Shares Tax (BST) was \$77M under estimate (Y/Y growth of -22%) in March. The Department is continuing its analysis to determine the reason for the decline.

#### FISCAL YEAR TO DATE

- Through March, Corporation Taxes have exceeded estimate by \$877M (16%).
- About \$90M of this overage should reverse in April as the IPT surplus reverses.

• Beyond that, it is important to note that the only Corporation tax that will significantly affect collections over the remainder of the fiscal year is CNIT. Given the tax year 2022 payment pattern to date, the regular payments made in April and May should be large.

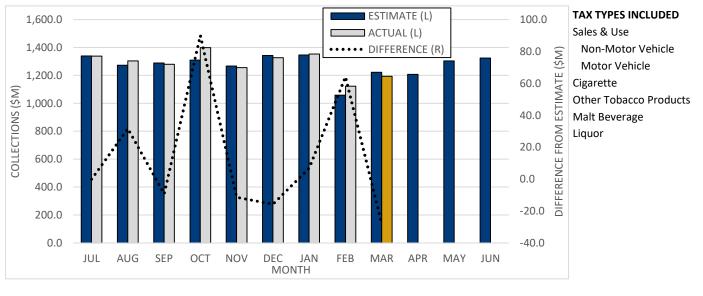
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### **MARCH 2023**

### CONSUMPTION TAXES



#### MARCH

• Consumption taxes missed estimate by \$28M this month.

• Non-Motor Vehicle Sales & Use Tax (NMV) missed estimate by \$19M this month (Y/Y growth of 0%). This is the weakest year over year growth rate in 2022-23, but it could be related more to payment patterns than an indication of softening. In March, the bulk of NMV payments are in two buckets - prepayments for March 2023 and payments for February 2023 activity. The 'clean-up' payments for February 2023 could be lower than expected because the prepayments made in February were stronger.

#### FISCAL YEAR TO DATE

• Through March, Consumption Taxes have exceeded estimate by \$128M (1.1%).

• The largest contributor to the fiscal year to date overage is NMV (\$142M), where there were higher than expected collections earlier in the fiscal year.

• Beyond NMV, there are two Consumption Taxes whose differences from estimate have largely offset each other - Motor Vehicle Sales & Use Tax (MV) and Cigarette Tax (CIG). MV has exceeded estimate by \$42M through March due to sales of motor vehicles not being as weak as originally estimated. CIG has been weaker than expected (-12% year over year growth), which could be due to inflation and fewer opportunities to smoke (as smokers returned to in-office work).

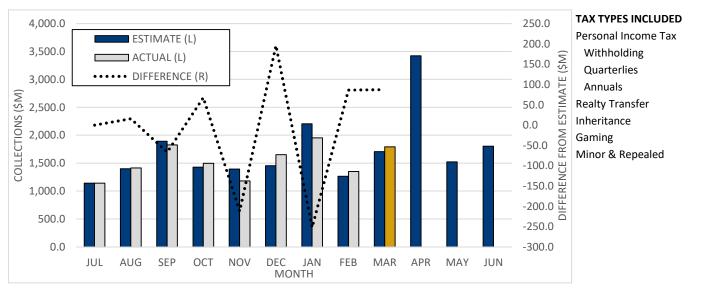
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## **MARCH 2023**

### **OTHER TAXES**



#### MARCH

• In March, Other Taxes exceeded estimate by \$88M.

• Personal Income Tax Withholding exceeded estimate this month by \$23M (Y/Y growth of 5%). The overage this month could be caused by stronger than expected profit sharing payments, which are typically paid in March.

• The remaining components of Personal Income Tax - Quarterlies (PITQ) and Annuals (PITA) - exceeded estimate by \$28M in March.

• Realty Transfer Tax (RTT) missed estimate by \$11M in March (as it has for most of the fiscal year) due to reduced home sales, driven by higher than expected mortgage rates.

• Inheritance Tax (IT) exceeded estimate in March by \$27M with year over year growth of 1%. The estimate called for much lower growth (-16%) due to an expectation of a weak stock market and fewer payments due to COVID-19 deaths.

#### FISCAL YEAR TO DATE

• Through March, Other Taxes are \$77M below estimate (-1%).

• PITQ has been noticeably weaker than expected through March (with the biggest shortfalls in September and January) - down \$276M vs. estimate. The Official estimate assumed that strong collections in the beginning of 2022 (38% year over year adjusted growth between February and June) would continue, but that was not borne out. Because the expectations of growth in our Official forecast were not met, PITQ is significantly below estimate even though fiscal year to date growth is 10%.

• Contrasting the weak performance of PITQ has been the strong performance of PITA which is \$169M over estimate through March.

• As mentioned above, RTT has been weak all fiscal year with collections down \$74M vs. estimate. Those collections are 22% less than collections last fiscal year over the same time period.

• The remaining Other Taxes (Personal Income Tax Withholding, Inheritance, Gaming, and Minor & Repealed) are \$104M over estimate through March.

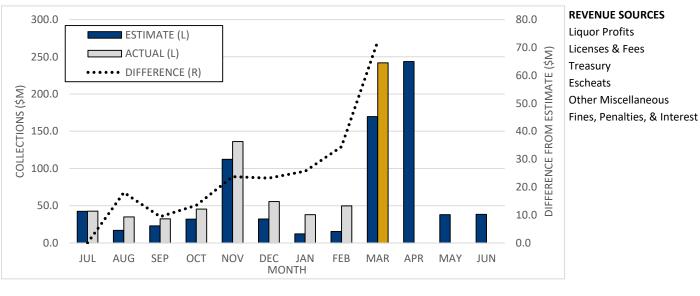
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## **MARCH 2023**

### NON-TAX



#### MARCH

In March, Non-Tax revenues exceeded estimate by \$72M driven primarily by Treasury collections, which exceeded estimate by \$42M.

#### FISCAL YEAR TO DATE

Fiscal year to date, Non-Tax revenues have exceeded estimate by \$220M. Treasury collections have led the way as they are \$262M over estimate. Offsetting those collections have been weaker than expected Escheats collections, which are \$72M below estimate.

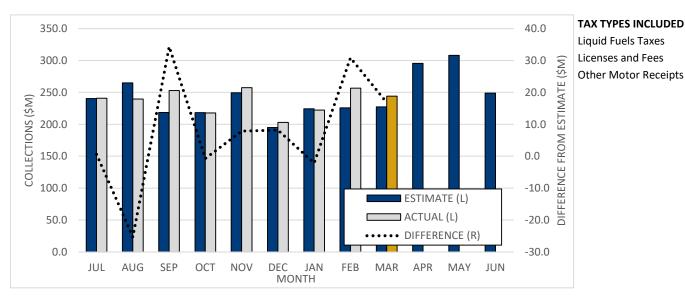
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### **MARCH 2023**

## MOTOR LICENSE FUND TOTAL



#### MARCH

March collections tracked close to or above estimates across most major tax and fee types.

Oil Company Franchise Tax overall came in just \$0.4M, or 0.4%, over estimate within Liquid Fuels Taxes.

Licenses and Fees were \$6.3M, or 5.8% above estimate, mostly thanks to Vehicle Registration and Titling (\$9.0M, or 11.7% above estimate).

Within Other Motor Receipts, Treasury deposits continue to come in much stronger than estimate (\$5.5M, or almost 2,800%).

#### FISCAL YEAR TO DATE

Through March, the Motor License Fund exceeded estimate by \$70.5M, or 3.4%.

The overage is concentrated mostly in Vehicle Registration and Titling within Licenses and Fees (\$50.1M, or 9.6%) and Treasury in Other Motor Receipts (\$36.5M, or 936.8%).

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## **MARCH 2023**

## **REVENUE RECEIPTS FOR SELECTED SPECIAL FUNDS**

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FUND NAME	MARCH 2023	MARCH 2022	MARCH 2021	FISCAL YTD 2022-23	FISCAL YTD 2021-22	FISCAL YTD 2020-21
Lottery <sup>1</sup>	135,429	185,019	209,380	1,657,028	1,526,991	1,450,621
Public Transportation Assistance	10,299	9,906	9,531	214,287	213,508	199,772
Public Transportation Trust	108,058	73,499	75,377	1,152,456	713,289	781,128
Game Commission	31,928	25,360	8,791	338,550	174,549	91,630
Fish	6,634	5,251	2,377	16,952	14,873	12,202
Racing	1,637	1,659	1,748	12,979	12,080	14,039
Banking	1,470	1,051	2,058	34,716	34,910	31,573
Fire Insurance	0	59,300	52,682	-1,953	58,916	53,401
Municipal Pension	1,388	303,186	275,973	-17,426	288,460	282,900
Highway/Bridge <sup>2</sup>	17,966	18,103	16,921	165,478	171,348	166,013
State Gaming	108,524	95,612	96,889	884,561	813,899	572,691
Economic Development & Tourism	11,918	11,521	11,894	100,131	98,543	70,603

<sup>1</sup> Excludes field paid prizes, commissions, and expenses. <sup>2</sup> Restricted receipts account within the Motor License Fund.

REFUNDS OF TAXES						
\$K						
	MARCH 2023	MARCH 2022	MARCH 2021	FISCAL YTD 2022-23	FISCAL YTD 2021-22	FISCAL YTD 2020-21
GENERAL FUND	203,530	229,627	119,002	1,009,061	1,040,379	802,828
Corporation Taxes	32,523	33,691	38,572	397,969	308,419	369,307
Sales and Use Tax	13,732	19,358	13,776	104,033	100,088	99,192
Employer Tax	-2	776	563	2,905	4,847	4,000
Personal Income Tax	149,451	171,591	62,225	454,846	592,050	294,468
Miscellaneous	7,826	4,211	3,866	49,308	34,975	35,861
MOTOR LICENSE FUND	1,378	3,685	2,932	18,257	25,582	24,702

Refund numbers reflect amounts recorded by the Department of Revenue in the executive authorizations for refunds.

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## **MARCH 2023**

Fines, Penalties, & Interest

GENERAL FUND GROWTH						
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REVENUE SOURCES	MARCH 2023	MARCH 2022	GROWTH	FISCAL YTD 2022-23	FISCAL YTD 2021-22	GROWTH
TOTAL - GENERAL FUND	6,190,314	5,557,045	11.4%	32,283,135	34,139,951	-5.4%
TOTAL - TAX REVENUE	5,948,432	5,364,555	10.9%	31,606,920	29,792,672	6.1%
TOTAL - CORPORATION TAXES	2,960,857	2,356,395	25.7%	6,226,931	5,158,047	20.7%
Accelerated Deposits	5	1,593	-99.7%	-3,434	-1,268	-170.7%
Corporate Net Income	791,902	631,709	25.4%	3,826,890	3,249,312	17.8%
Gross Receipts	1,098,761	957,510	14.8%	1,176,751	1,018,545	15.5%
Utility Property	0	-12	98.1%	3,288	1,947	68.9%
Insurance Premiums	761,056	371,550	104.8%	877,539	456,452	92.3%
Bank Shares	304,889	390,589	-21.9%	326,633	412,166	-20.8%
Mutual Thrift	4,243	3,455	22.8%	19,265	20,894	-7.8%
TOTAL - CONSUMPTION TAXES	1,193,752	1,263,030	-5.5%	11,573,019	11,462,038	1.0%
SALES & USE	1,072,028	1,131,435	-5.3%	10,460,838	10,281,025	1.7%
Non-Motor Vehicle	942,293	941,661	0.1%	9,441,371	8,931,919	5.7%
Motor Vehicle	129,735	189,774	-31.6%	1,019,467	1,349,106	-24.4%
Cigarette	71,511	84,568	-15.4%	643,647	727,626	-11.5%
Other Tobacco Products	11,675	11,436	2.1%	114,027	111,520	2.2%
Malt Beverage	1,703	1,568	8.6%	16,437	16,388	0.3%
Liquor	36,835	34,022	8.3%	338,070	325,479	3.9%
TOTAL - OTHER TAXES	1,793,823	1,745,131	2.8%	13,806,970	13,172,586	4.8%
PERSONAL INCOME	1,629,210	1,575,423	3.4%	11,993,448	11,226,051	6.8%
Withholding	1,350,484	1,288,493	4.8%	9,514,280	9,034,072	5.3%
Quarterly	100,420	102,486	-2.0%	1,799,496	1,636,113	10.0%
Annual	178,305	184,444	-3.3%	679,672	555,866	22.3%
Realty Transfer	50,516	74,797	-32.5%	486,995	624,280	-22.0%
Inheritance	160,665	158,758	1.2%	1,145,487	1,163,522	-1.6%
Gaming	35,604	24,553	45.0%	277,807	230,531	20.5%
Minor & Repealed	-82,171	-88,400	7.0%	-96,766	-71,799	-34.8%
TOTAL - NON-TAX REVENUE	241,881	192,490	25.7%	676,215	4,347,279	-84.4%
Liquor Store Profits	85,100	85,100	0.0%	185,100	185,100	0.0%
Licenses & Fees	53,975	40,436	33.5%	140,344	143,757	-2.4%
Miscellaneous	96,530	61,896	56.0%	298,197	3,963,984	-92.5%

5,058

24.1%

52,574

54,438

6,276

-3.4%

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## **MARCH 2023**

# GENERAL FUND COMPARISON OF ACTUAL TO ESTIMATE

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	M	ARCH	DIFFEF	RENCE	FISCAL YTD		DIFFERENCE	
REVENUE SOURCES	ACTUAL	ESTIMATED	AMOUNT	PERCENT	ACTUAL	ESTIMATED	AMOUNT	PERCENT
TOTAL - GENERAL FUND	6,190,314	5,690,900	499,414	8.8%	32,283,135	31,134,400	1,148,735	3.7%
TOTAL - TAX REVENUE	5,948,432	5,521,300	427,132	7.7%	31,606,920	30,678,600	928,320	3.0%
TOTAL - CORPORATION TAXES	2,960,857	2,593,200	367,657	<b>14.2%</b>	6,226,931	5,350,100	876,831	16.4%
Accelerated Deposits	5	0	5		-3,434	0	-3,434	
Corporate Net Income	791,902	583,600	208,302	35.7%	3,826,890	3,156,500	670,390	21.2%
Gross Receipts	1,098,761	964,300	134,461	13.9%	1,176,751	1,014,800	161,951	16.0%
Utility Property	0	300	-300	-100.1%	3,288	1,500	1,788	119.2%
Insurance Premiums	761,056	658,800	102,256	15.5%	877,539	753,600	123,939	16.4%
Bank Shares	304,889	381,400	-76,511	-20.1%	326,633	403,300	-76,667	-19.0%
Mutual Thrift	4,243	4,800	-557	-11.6%	19,265	20,400	-1,135	-5.6%
TOTAL - CONSUMPTION TAXES	1,193,752	1,221,800	-28,048	-2.3%	11,573,019	11,444,800	128,219	1.1%
SALES & USE	1,072,028	1,097,000	-24,972	-2.3%	10,460,838	10,276,300	184,538	1.8%
Non-Motor Vehicle	942,293	961,300	-19,007	-2.0%	9,441,371	9,299,200	142,171	1.5%
Motor Vehicle	129,735	135,700	-5,965	-4.4%	1,019,467	977,100	42,367	4.3%
Cigarette	71,511	75,000	-3,489	-4.7%	643,647	699,400	-55,753	-8.0%
Other Tobacco Products	11,675	12,400	-725	-5.8%	114,027	121,100	-7,073	-5.8%
Malt Beverage	1,703	1,500	203	13.5%	16,437	15,800	637	4.0%
Liquor	36,835	35,900	935	2.6%	338,070	332,200	5,870	1.8%
TOTAL - OTHER TAXES	1,793,823	1,706,300	87,523	5.1%	13,806,970	13,883,700	-76,730	-0.6%
PERSONAL INCOME	1,629,210	1,578,200	51,010	3.2%	11,993,448	12,077,800	-84,352	-0.7%
Withholding	1,350,484	1,327,100	23,384	1.8%	9,514,280	9,491,900	22,380	0.2%
Quarterly	100,420	110,800	-10,380	-9.4%	1,799,496	2,075,000	-275,504	-13.3%
Annual	178,305	140,300	38,005	27.1%	679,672	510,900	168,772	33.0%
Realty Transfer	50,516	61,800	-11,284	-18.3%	486,995	560,600	-73,605	-13.1%
Inheritance	160,665	133,700	26,965	20.2%	1,145,487	1,114,600	30,887	2.8%
Gaming	35,604	28,600	7,004	24.5%	277,807	237,600	40,207	16.9%
Minor & Repealed	-82,171	-96,000	13,829	14.4%	-96,766	-106,900	10,134	9.5%
TOTAL - NON-TAX REVENUE	241,881	169,600	72,281	42.6%	676,215	455,800	220,415	48.4%
Liquor Store Profits	85,100	85,100	0	0.0%	185,100	185,100	0	0.0%
Licenses & Fees	53,975	39,100	14,875	38.0%	140,344	122,400	17,944	14.7%
Miscellaneous	96,530	39,800	56,730	142.5%	298,197	94,000	204,197	217.2%
Fines, Penalties, & Interest	6,276	5,600	676	12.1%	52,574	54,300	-1,726	-3.2%

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## **MARCH 2023**

# MOTOR LICENSE FUND GROWTH

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REVENUE SOURCES	MARCH 2023	MARCH 2022	GROWTH	FISCAL YTD 2022-23	FISCAL YTD 2021-22	GROWTH
TOTAL - MOTOR LICENSE FUND	244,169	239,696	1.9%	2,134,356	2,081,934	2.5%
TOTAL - LIQUID FUELS TAXES	120,066	123,099	-2.5%	1,296,506	1,294,393	0.2%
Motor Carriers/IFTA	7,936	9,436	-15.9%	118,829	100,052	18.8%
Alternative Fuels	1,326	1,198	10.7%	13,368	11,401	17.2%
Oil Company Franchise	68,721	65,031	5.7%	708,688	727,929	-2.6%
Act 89 OCFT - Fuels	11,124	11,379	-2.2%	108,016	111,406	-3.0%
Act 89 OCFT - Liquid	30,959	36,054	-14.1%	347,573	343,600	1.2%
Minor & Repealed	0	0	-24.0%	33	5	568.4%
TOTAL - LICENSES AND FEES	114,941	111,285	3.3%	795,134	782,627	1.6%
Special Hauling Permits	2,569	2,469	4.0%	25,550	24,372	4.8%
Registrations Other States-IRP	19,226	33,762	-43.1%	135,871	114,279	18.9%
Operators Licenses	5,692	5,749	-1.0%	46,910	68,132	-31.1%
Real ID	995	397	150.7%	10,432	15,808	-34.0%
Vehicle Registrations & Titling	85,261	68,367	24.7%	570,611	562,765	1.4%
Miscellaneous Collections	1,197	540	121.6%	5,759	-2,729	311.0%
TOTAL - OTHER MOTOR RECEIPTS	9,163	5,313	72.5%	42,715	4,914	769.3%
Fines, Penalties, & Interest	3,101	4,697	-34.0%	801	-634	226.3%
Miscellaneous - Treasury	5,736	348	1547.6%	40,434	3,626	1015.2%
Other Miscellaneous	325	268	21.5%	1,481	1,922	-23.0%

## MOTOR LICENSE FUND COMPARISON OF ACTUAL TO ESTIMATE

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	MARCH		DIFFERENCE		FISCAL YTD		DIFFERENCE	
	ACTUAL	ESTIMATED	AMOUNT	PERCENT	ACTUAL	ESTIMATED	AMOUNT	PERCENT
TOTAL - MOTOR LICENSE FUND	244,169	227,350	16,819	7.4%	2,134,356	2,063,860	70,496	3.4%
TOTAL - LIQUID FUELS TAXES	120,066	118,400	1,666	1.4%	1,296,506	1,310,600	-14,094	-1.1%
Motor Carriers/IFTA	7,936	6,600	1,336	20.2%	118,829	103,200	15,629	15.1%
Alternative Fuels	1,326	1,400	-74	-5.3%	13,368	12,000	1,368	11.4%
Oil Company Franchise	68,721	75,400	-6,679	-8.9%	708,688	746,000	-37,312	-5.0%
Act 89 OCFT - Fuels	11,124	12,400	-1,276	-10.3%	108,016	110,900	-2,884	-2.6%
Act 89 OCFT - Liquid	30,959	22,600	8,359	37.0%	347,573	338,500	9,073	2.7%
Minor & Repealed	0	0	0		33	0	33	
TOTAL - LICENSES AND FEES	114,941	108,600	6,341	5.8%	795,134	747,600	47,534	6.4%
TOTAL - OTHER MOTOR RECEIPTS	9,163	350	8,813	2517.9%	42,715	5,660	37,055	654.7%