Josh Shapiro, Governor Patrick M. Browne, Secretary of Revenue



NOVEMBER 2023

GENERAL FUND

General Fund Collections of \$3.1 billion for the month of November were \$46.4 million, or 1.5 percent, above the official estimate. Fiscal year 2023-24 collections of \$16.1 billion were \$1.1 million, or 0.0 percent, below estimate.

• Total Corporation Tax collections of \$257.5 million for the month of November were \$64.3 million above the official estimate. Year-to-date collections are \$133.8 million, or 8.0 percent, above estimate.

• Sales and Use Tax (SUT) collections of \$1.1 billion were \$19.6 million below estimate. Year-to-date collections are \$125.3 million, or 2.0 percent, below estimate.

• Total Personal Income Tax (PIT) collections of \$1.2 billion for the month of November were \$13.0 million below estimate. Year-to-date collections are \$90.1 million, or 1.4 percent, below the official estimate.

• Realty Transfer Tax (RTT) revenues of \$48.4 million were \$0.4 million above estimate. Year-to-date collections are \$13.6 million, or 6.1 percent, below estimate.

• Inheritance Tax revenues of \$113.9 million were \$0.1 million below estimate. Year-to-date collections are \$61.3 million, or 10.4 percent, above estimate.

• Other tax revenue including Cigarette, Malt Beverage, Liquor, Gaming, and other miscellaneous tax collections totaled \$160.3 million for the month of November.

• Non-tax revenue collections for the month of November were \$24.8 million above estimate. Year-todate collections are \$72.7 million, or 17.1 percent, above the official estimate.

| IN THIS ISSUE | | | |
|--|--------|---|---------|
| General Fund | Page 1 | Revenue Receipts for Selected Special | Page 9 |
| 2023-24 General Fund Revenues | Page 2 | Funds | |
| General Fund Detail | Page 3 | Refunds of Taxes | Page 9 |
| Corporation Tax Detail | Page 4 | General Fund Growth | Page 10 |
| Consumption Tax Detail | Page 5 | General Fund Comparison of Actual to | Page 11 |
| Personal Income & Other Tax Detail | Page 6 | Estimate November 2023 | |
| Non-Tax Collections Detail | Page 7 | Motor License Fund Growth | Page 12 |
| Motor License Fund Detail | Page 8 | Motor License Fund Comparison of | Page 12 |
| | | Actual to Estimate November 2023 | |

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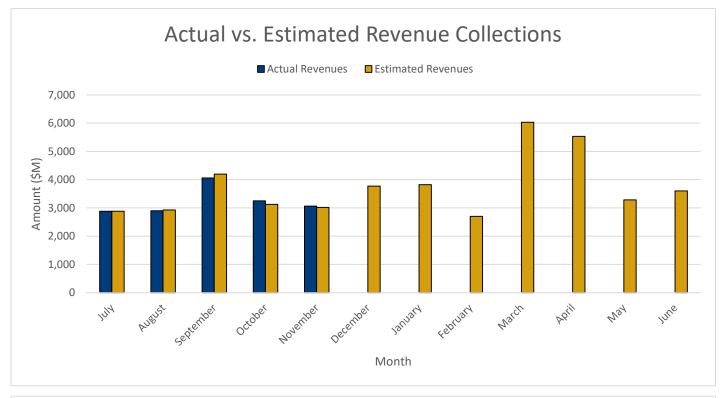
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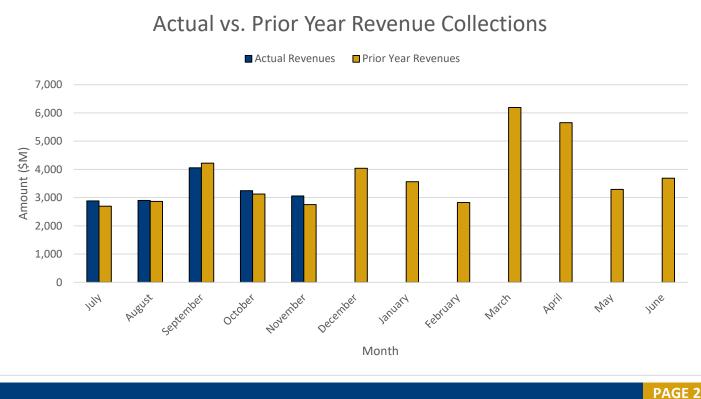
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NOVEMBER 2023

2023-24 GENERAL FUND REVENUES





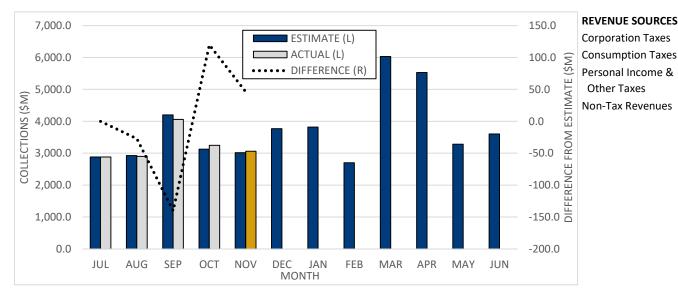
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NOVEMBER 2023

GENERAL FUND TOTAL



NOVEMBER

In November, the General Fund exceeded estimate by \$46M (1.5%):

DIFFERENCE FROM ESTIMATE

| Corporation Taxes | 64 |
|-------------------------------|-----|
| Consumption Taxes | -28 |
| Personal Income & Other Taxes | -15 |
| Non-Tax Revenues | 25 |
| General Fund Total | 46 |

Please see the following pages for more discussion of these differences.

FISCAL YEAR TO DATE

Through November, the General Fund is \$1M under estimate (0.0%):

DIFFERENCE FROM ESTIMATE

| General Fund Total | -1 |
|-------------------------------|------|
| Non-Tax Revenues | 73 |
| Personal Income & Other Taxes | -55 |
| Consumption Taxes | -153 |
| Corporation Taxes | 134 |

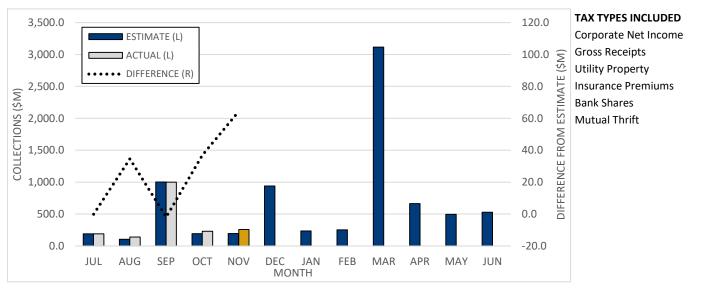
Please see the following pages for more discussion of these differences.

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NOVEMBER 2023

CORPORATION TAXES



NOVEMBER

• Corporation Taxes exceeded estimate by \$64M in November, as Corporate Net Income Tax (CNIT) exceeded estimate by \$66M. The bulk of the CNIT overage in November is due to tax year 2022 payments. See note below about CNIT collections moving forward.

FISCAL YEAR TO DATE

• Collections during the first five months of the fiscal year have been buoyed by strong tax year 2022 Corporate Net Income Tax (CNIT) payments. November is the final month where tax year 2022 payments make up a significant share of total collections. Tax year 2023 CNIT payments have been weaker, even considering the rate cut to 8.99% (from 9.99%).

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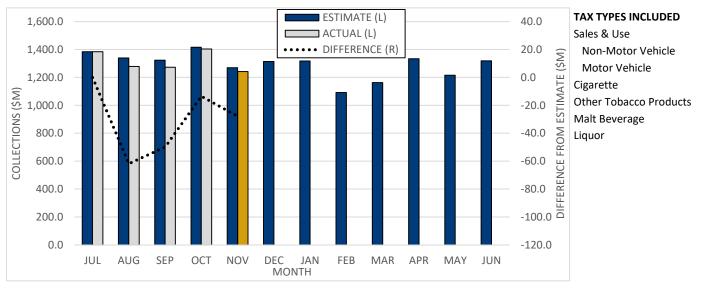
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NOVEMBER 2023

CONSUMPTION TAXES



NOVEMBER

• Consumption Taxes missed estimate by \$28M in November, which was just over 2% below the official estimate.

FISCAL YEAR TO DATE

• Through November, Consumption Taxes are \$153M below estimate (2% below estimate and year-over-year growth of 0%).

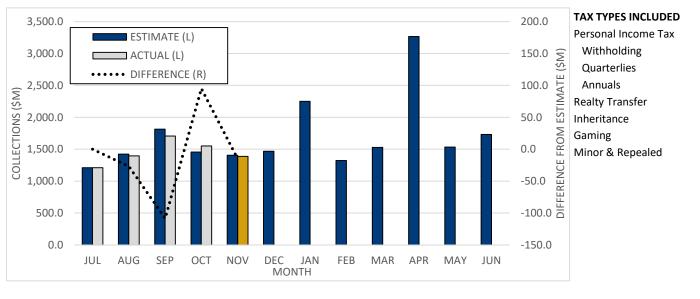
• \$126M of that shortfall is due to Non-Motor Vehicle Sales and Use Tax as personal consumption of durable goods (such as appliances, furniture, and electronics) has been weaker than anticipated.

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NOVEMBER 2023

PERSONAL INCOME & OTHER TAXES



NOVEMBER

• Other Taxes missed estimate by \$15M in November (1% under estimate and year-over-year growth of 18%).

FISCAL YEAR TO DATE

• Through November, Other Taxes are \$55M below estimate (1% below estimate and year-over-year growth of 3%).

• Most of this shortfall is due to the Personal Income Tax Quarterly (PITQ) shortfall as those payments are \$121M below estimate. The PITQ shortfall is primarily due to September payments (\$114M below estimate) as those payments continued the weak performance seen in April and June. The final PITQ payment for tax year 2023 is due in January 2024.

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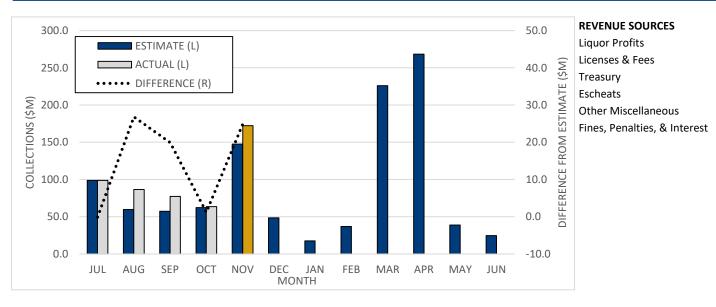
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NOVEMBER 2023

NON-TAX



NOVEMBER

• Non-Tax revenues were \$25M over estimate in November (year-over-year growth of 27%) with Treasury receipts again exceeding estimate (by \$26M).

FISCAL YEAR TO DATE

- Through November, Non-Tax revenues are \$73M above estimate (17% over estimate and year-over-year growth of 71%).
- The fiscal year to date overage is driven primarily by Treasury collections as they are \$85M over estimate.





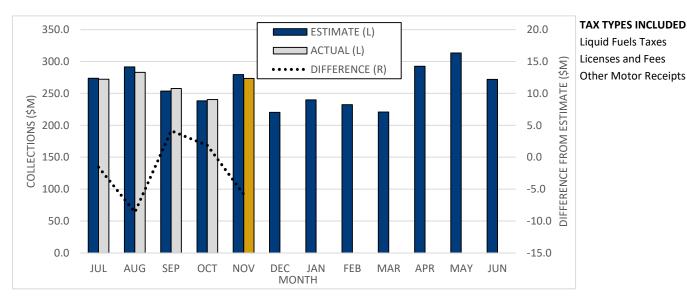
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NOVEMBER 2023

MOTOR LICENSE FUND TOTAL



NOVEMBER

• Motor License Fund collections were \$274M, or \$6M under estimate (a 2% difference, with 6% year-over-year growth).

• The 6% year-over-year growth is due primarily to the three Oil Company Franchise Tax (OCFT) account receipts exceeding November 2022 levels by \$15M, or 11%. This is most likely due to the tax rates being higher in 2023.

• Liquid Fuels Taxes were \$184M this month (2% under estimate, with a year-over-year increase of 9%). As noted above, higher receipts are most likely due to the gas and diesel tax rates being higher in 2023.

• Licenses and Fees came in \$4M, or 5% lower than expected.

• Other Motor Receipts continue to be higher than estimate (\$3M, or 67%) due to continued strong Treasury collections (\$5M, or 126% over estimate).

FISCAL YEAR TO DATE

• Through November, the Motor License Fund has missed estimate by \$10M, or less than 1%, within the department's goal of coming within 2% of actual collections.

• Liquid Fuels Taxes are \$31M under estimate (4%), offset to some extent by stronger than anticipated Licenses and Fees (\$11M, or 2%, over estimate) and Other Motor Receipts (\$10M, or 35%, over estimate).

• The Liquid Fuels shortfall may be due to higher fuel prices this summer leading to reduced purchases at the wholesale level.

• As noted above, Treasury collections within Other Motor Receipts continue to be strong.

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NOVEMBER 2023

REVENUE RECEIPTS FOR SELECTED SPECIAL FUNDS

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| FUND NAME | NOVEMBER 2023 | NOVEMBER 2022 | NOVEMBER 2021 | FISCAL YTD 2023-24 | FISCAL YTD 2022-23 | FISCAL YTD 2021-22 |
|----------------------------------|------------------|------------------|------------------|-----------------------|-----------------------|-----------------------|
| Lottery ¹ | 144,767 | 273,091 | 177,578 | 973,173 | 991,249 | 903,965 |
| Public Transportation Assistance | 14,309 | 13,270 | 13,883 | 132,103 | 130,500 | 132,005 |
| Public Transportation Trust | 149,225 | 132,187 | 81,352 | 696,584 | 666,824 | 417,139 |
| Game Commission | 11,904 | 42,715 | 53 <i>,</i> 850 | 86,570 | 187,185 | 87,514 |
| Fish | 479 | 398 | 367 | 6,900 | 5,880 | 5,534 |
| Racing | 728 | 1,475 | 1,482 | 6,145 | 6,714 | 5,854 |
| Banking | 4,252 | 4,440 | 4,925 | 20,787 | 19,560 | 19,783 |
| Fire Insurance | 0 | 0 | 23 | 0 | -1,939 | -2,017 |
| Municipal Pension | 103 | 384 | 395 | 6,453 | -17,865 | -16,173 |
| Highway/Bridge ² | 18,503 | 19,477 | 17,810 | 96,937 | 94,639 | 95,849 |
| State Gaming | 101,788 | 92,490 | 95,861 | 531,058 | 478,119 | 461,717 |
| Economic Development & Tourism | 10,467 | 10,225 | 11,427 | 55,359 | 55,110 | 56,371 |

¹ Excludes field paid prizes, commissions, and expenses. ² Restricted receipts account within the Motor License Fund.

REFUNDS OF TAXES \$K

| | NOVEMBER 2023 | NOVEMBER 2022 | NOVEMBER 2021 | FISCAL YTD 2023-24 | FISCAL YTD 2022-23 | FISCAL YTD 2021-22 |
|---------------------|------------------|------------------|------------------|-----------------------|-----------------------|-----------------------|
| GENERAL FUND | 187,550 | 34,154 | 126,539 | 677,409 | 470,263 | 536,460 |
| Corporation Taxes | 100,456 | -3,973 | 75,917 | 305,952 | 214,856 | 177,600 |
| Sales and Use Tax | 14,299 | 229 | 9,563 | 108,298 | 57,617 | 50,250 |
| Employer Tax | 0 | -2 | 297 | -63 | 2,910 | 2,639 |
| Personal Income Tax | 68,304 | 34,414 | 37,168 | 238,944 | 170,129 | 285,461 |
| Miscellaneous | 4,491 | 3,486 | 3,594 | 24,278 | 24,751 | 20,511 |
| MOTOR LICENSE FUND | 3,348 | 1,990 | 2,422 | 15,551 | 11,098 | 16,147 |

Refund numbers reflect amounts recorded by the Department of Revenue in the executive authorizations for refunds.

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Pennsylvania DEPARTMENT OF REVENUE

NOVEMBER 2023

GENERAL FUND GROWTH

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|---|---|
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| REVENUE SOURCES | NOVEMBER 2023 | NOVEMBER 2022 | GROWTH | FISCAL YTD 2023-24 | FISCAL YTD 2022-23 | GROWTH | |
|---------------------------------------|------------------|------------------|---------|-----------------------|-----------------------|--------|--|
| TOTAL - GENERAL FUND | 3,061,387 | 2,753,520 | 11.2% | 16,145,266 | 15,657,491 | 3.1% | |
| TOTAL - TAX REVENUE | 2,889,064 | 2,617,498 | 10.4% | 15,647,063 | 15,366,256 | 1.8% | |
| TOTAL - CORPORATION TAXES | 257,493 | 181,305 | 42.0% | 1,812,539 | 1,733,594 | 4.6% | |
| Corporate Net Income | 255,217 | 174,561 | 46.2% | 1,764,324 | 1,666,093 | 5.9% | |
| Gross Receipts | 1,598 | 5,158 | -69.0% | 19,540 | 24,559 | -20.4% | |
| Utility Property | 141 | 15 | 837.0% | 2,306 | 3,270 | -29.5% | |
| Insurance Premiums | 621 | 72 | 765.3% | 6,863 | 25,880 | -73.5% | |
| Bank Shares | -84 | 171 | -149.2% | 11,886 | 5,863 | 102.7% | |
| Mutual Thrift | 0 | 1,327 | -100.0% | 7,620 | 7,929 | -3.9% | |
| TOTAL - CONSUMPTION TAXES | 1,241,858 | 1,255,669 | -1.1% | 6,580,318 | 6,577,200 | 0.0% | |
| SALES & USE | 1,115,324 | 1,119,778 | -0.4% | 6,001,773 | 5,949,853 | 0.9% | |
| Non-Motor Vehicle | 1,014,894 | 1,017,123 | -0.2% | 5,424,521 | 5,363,188 | 1.1% | |
| Motor Vehicle | 100,430 | 102,656 | -2.2% | 577,252 | 586,664 | -1.6% | |
| Cigarette | 71,032 | 81,829 | -13.2% | 324,219 | 370,937 | -12.6% | |
| Other Tobacco Products | 12,436 | 12,676 | -1.9% | 61,748 | 63,869 | -3.3% | |
| Malt Beverage | 1,892 | 1,857 | 1.9% | 9,181 | 9,990 | -8.1% | |
| Liquor | 41,173 | 39,529 | 4.2% | 183,397 | 182,551 | 0.5% | |
| TOTAL - PERSONAL INCOME & OTHER TAXES | 1,389,713 | 1,180,524 | 17.7% | 7,254,206 | 7,055,463 | 2.8% | |
| PERSONAL INCOME | 1,193,680 | 994,093 | 20.1% | 6,269,346 | 6,037,012 | 3.8% | |
| Withholding | 1,128,694 | 930,669 | 21.3% | 5,233,751 | 4,827,665 | 8.4% | |
| Quarterly | 28,690 | 27,080 | 5.9% | 701,402 | 856,353 | -18.1% | |
| Annual | 36,297 | 36,344 | -0.1% | 334,193 | 352,995 | -5.3% | |
| Realty Transfer | 48,390 | 46,122 | 4.9% | 208,143 | 296,111 | -29.7% | |
| Inheritance | 113,874 | 109,284 | 4.2% | 651,765 | 587,702 | 10.9% | |
| Gaming | 33,564 | 35,002 | -4.1% | 139,203 | 145,384 | -4.3% | |
| Minor & Repealed | 205 | -3,977 | 105.2% | -14,252 | -10,747 | -32.6% | |
| TOTAL - NON-TAX REVENUE | 172,323 | 136,022 | 26.7% | 498,203 | 291,235 | 71.1% | |
| Liquor Store Profits | 100,000 | 100,000 | 0.0% | 100,000 | 100,000 | 0.0% | |
| Licenses & Fees | 6,009 | 8,852 | -32.1% | 45,989 | 39,400 | 16.7% | |
| Miscellaneous | 60,419 | 20,386 | 196.4% | 320,549 | 121,051 | 164.8% | |
| Fines, Penalties, & Interest | 5,895 | 6,783 | -13.1% | 31,664 | 30,784 | 2.9% | |

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NOVEMBER 2023

GENERAL FUND COMPARISON OF ACTUAL TO ESTIMATE

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| | NOV | EMBER | DIFFER | ENCE | FISCA | FISCAL YTD | | RENCE |
|---------------------------------------|-----------|-----------|---------|---------|------------|------------|----------|---------|
| REVENUE SOURCES | ACTUAL | ESTIMATED | AMOUNT | PERCENT | ACTUAL | ESTIMATED | AMOUNT | PERCENT |
| TOTAL - GENERAL FUND | 3,061,387 | 3,015,000 | 46,387 | 1.5% | 16,145,266 | 16,146,400 | -1,134 | 0.0% |
| TOTAL - TAX REVENUE | 2,889,064 | 2,867,500 | 21,564 | 0.8% | 15,647,063 | 15,720,900 | -73,837 | -0.5% |
| TOTAL - CORPORATION TAXES | 257,493 | 193,200 | 64,293 | 33.3% | 1,812,539 | 1,678,700 | 133,839 | 8.0% |
| Corporate Net Income | 255,217 | 188,800 | 66,417 | 35.2% | 1,764,324 | 1,641,100 | 123,224 | 7.5% |
| Gross Receipts | 1,598 | 2,900 | -1,302 | -44.9% | 19,540 | 16,200 | 3,340 | 20.6% |
| Utility Property | 141 | 0 | 141 | | 2,306 | 1,200 | 1,106 | 92.2% |
| Insurance Premiums | 621 | 100 | 521 | 521.1% | 6,863 | 1,500 | 5,363 | 357.6% |
| Bank Shares | -84 | 100 | -184 | -184.3% | 11,886 | 9,400 | 2,486 | 26.4% |
| Mutual Thrift | 0 | 1,300 | -1,300 | -100.0% | 7,620 | 9,300 | -1,680 | -18.1% |
| TOTAL - CONSUMPTION TAXES | 1,241,858 | 1,269,700 | -27,842 | -2.2% | 6,580,318 | 6,733,200 | -152,882 | -2.3% |
| SALES & USE | 1,115,324 | 1,134,900 | -19,576 | -1.7% | 6,001,773 | 6,127,100 | -125,327 | -2.0% |
| Non-Motor Vehicle | 1,014,894 | 1,035,200 | -20,306 | -2.0% | 5,424,521 | 5,550,500 | -125,979 | -2.3% |
| Motor Vehicle | 100,430 | 99,700 | 730 | 0.7% | 577,252 | 576,600 | 652 | 0.1% |
| Cigarette | 71,032 | 78,400 | -7,368 | -9.4% | 324,219 | 339,800 | -15,581 | -4.6% |
| Other Tobacco Products | 12,436 | 13,700 | -1,264 | -9.2% | 61,748 | 67,900 | -6,152 | -9.1% |
| Malt Beverage | 1,892 | 1,800 | 92 | 5.1% | 9,181 | 10,000 | -819 | -8.2% |
| Liquor | 41,173 | 40,900 | 273 | 0.7% | 183,397 | 188,400 | -5,003 | -2.7% |
| TOTAL - PERSONAL INCOME & OTHER TAXES | 1,389,713 | 1,404,600 | -14,887 | -1.1% | 7,254,206 | 7,309,000 | -54,794 | -0.7% |
| PERSONAL INCOME | 1,193,680 | 1,206,700 | -13,020 | -1.1% | 6,269,346 | 6,359,400 | -90,054 | -1.4% |
| Withholding | 1,128,694 | 1,150,400 | -21,706 | -1.9% | 5,233,751 | 5,254,500 | -20,749 | -0.4% |
| Quarterly | 28,690 | 25,900 | 2,790 | 10.8% | 701,402 | 822,800 | -121,398 | -14.8% |
| Annual | 36,297 | 30,400 | 5,897 | 19.4% | 334,193 | 282,100 | 52,093 | 18.5% |
| Realty Transfer | 48,390 | 48,000 | 390 | 0.8% | 208,143 | 221,700 | -13,557 | -6.1% |
| Inheritance | 113,874 | 114,000 | -126 | -0.1% | 651,765 | 590,500 | 61,265 | 10.4% |
| Gaming | 33,564 | 35,200 | -1,636 | -4.6% | 139,203 | 146,400 | -7,197 | -4.9% |
| Minor & Repealed | 205 | 700 | -495 | -70.7% | -14,252 | -9,000 | -5,252 | -58.4% |
| TOTAL - NON-TAX REVENUE | 172,323 | 147,500 | 24,823 | 16.8% | 498,203 | 425,500 | 72,703 | 17.1% |
| Liquor Store Profits | 100,000 | 100,000 | 0 | 0.0% | 100,000 | 100,000 | 0 | 0.0% |
| Licenses & Fees | 6,009 | 9,300 | -3,291 | -35.4% | 45,989 | 43,700 | 2,289 | 5.2% |
| Miscellaneous | 60,419 | 31,900 | 28,519 | 89.4% | 320,549 | 250,100 | 70,449 | 28.2% |
| Fines, Penalties, & Interest | 5,895 | 6,300 | -405 | -6.4% | 31,664 | 31,700 | -36 | -0.1% |

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NOVEMBER 2023

MOTOR LICENSE FUND GROWTH

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| REVENUE SOURCES | NOVEMBER 2023 | NOVEMBER 2022 | GROWTH | FISCAL YTD 2023-24 | FISCAL YTD 2022-23 | GROWTH |
|---------------------------------|------------------|------------------|--------|-----------------------|-----------------------|--------|
| TOTAL - MOTOR LICENSE FUND | 273,566 | 257,236 | 6.3% | 1,326,306 | 1,208,289 | 9.8% |
| TOTAL - LIQUID FUELS TAXES | 184,086 | 168,403 | 9.3% | 789,743 | 755,097 | 4.6% |
| Motor Carriers/IFTA | 28,973 | 28,475 | 1.7% | 65,756 | 70,427 | -6.6% |
| Alternative Fuels | 1,513 | 1,425 | 6.2% | 7,695 | 7,071 | 8.8% |
| Oil Company Franchise | 83,481 | 81,988 | 1.8% | 431,396 | 406,703 | 6.1% |
| Act 89 OCFT - Fuels | 11,992 | 12,676 | -5.4% | 63,297 | 61,795 | 2.4% |
| Act 89 OCFT - Liquid | 58,128 | 43,839 | 32.6% | 221,598 | 209,098 | 6.0% |
| Minor & Repealed | 0 | 1 | -36.4% | 2 | 3 | -34.9% |
| TOTAL - LICENSES AND FEES | 82,379 | 85,940 | -4.1% | 497,746 | 438,298 | 13.6% |
| Special Hauling Permits | 3,073 | 2,938 | 4.6% | 15,988 | 14,995 | 6.6% |
| Registrations Other States-IRP | 17,127 | 14,715 | 16.4% | 76,991 | 76,284 | 0.9% |
| Operators Licenses | 4,816 | 5,815 | -17.2% | 32,851 | 25,384 | 29.4% |
| Real ID | 584 | 962 | -39.3% | 3,339 | 6,549 | -49.0% |
| Vehicle Registrations & Titling | 55,901 | 61,342 | -8.9% | 344,528 | 311,470 | 10.6% |
| Miscellaneous Collections | 878 | 167 | 424.5% | 24,049 | 3,617 | 565.0% |
| TOTAL - OTHER MOTOR RECEIPTS | 7,101 | 2,893 | 145.4% | 38,818 | 14,894 | 160.6% |
| Fines, Penalties, & Interest | -2,085 | -1,859 | -12.2% | -5,849 | -3,867 | -51.2% |
| Miscellaneous - Treasury | 9,050 | 4,481 | 102.0% | 43,645 | 17,584 | 148.2% |
| Other Miscellaneous | 136 | 271 | -49.9% | 1,021 | 1,177 | -13.3% |

MOTOR LICENSE FUND COMPARISON OF ACTUAL TO ESTIMATE

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| | NOVEMBER | | DIFFERENCE | | FISCAL YTD | | DIFFERENCE | |
|------------------------------|----------|-----------|------------|---------|------------|-----------|------------|---------|
| | ACTUAL | ESTIMATED | AMOUNT | PERCENT | ACTUAL | ESTIMATED | AMOUNT | PERCENT |
| TOTAL - MOTOR LICENSE FUND | 273,566 | 279,360 | -5,794 | -2.1% | 1,326,306 | 1,336,270 | -9,964 | -0.7% |
| TOTAL - LIQUID FUELS TAXES | 184,086 | 188,500 | -4,414 | -2.3% | 789,743 | 820,700 | -30,957 | -3.8% |
| Motor Carriers/IFTA | 28,973 | 30,300 | -1,327 | -4.4% | 65,756 | 74,000 | -8,244 | -11.1% |
| Alternative Fuels | 1,513 | 1,600 | -87 | -5.4% | 7,695 | 8,000 | -305 | -3.8% |
| Oil Company Franchise | 83,481 | 86,900 | -3,419 | -3.9% | 431,396 | 436,300 | -4,904 | -1.1% |
| Act 89 OCFT - Fuels | 11,992 | 12,900 | -908 | -7.0% | 63,297 | 65,000 | -1,703 | -2.6% |
| Act 89 OCFT - Liquid | 58,128 | 56,800 | 1,328 | 2.3% | 221,598 | 237,400 | -15,802 | -6.7% |
| Minor & Repealed | 0 | 0 | 0 | | 2 | 0 | 2 | |
| TOTAL - LICENSES AND FEES | 82,379 | 86,600 | -4,221 | -4.9% | 497,746 | 486,800 | 10,946 | 2.2% |
| TOTAL - OTHER MOTOR RECEIPTS | 7,101 | 4,260 | 2,841 | 66.7% | 38,818 | 28,770 | 10,048 | 34.9% |